

Message Text

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14

ACTION AF-06

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R 271447Z FEB 76

FM AMEMBASSY ADDIS ABABA

RUEHDC/USDOC WASHDC

INFO SECSTATE WASHDC 8335

UNCLAS ADDIS ABABA 2468

REF: USDOC 01792

1. ETHIOPIA

2. ENTRY CODE: 774

3. SER. NO. N/A

4. P. O. BOX 3QUR

YM ADDIS ABABA, ETHIOPIA

7. ESTABL: 1972

8. EMPL: 6

9. SIZE: MEDIUM (20-X)

10. REPUTATION: (22-X) GOOD

11. IMPORTS AND DISRIBUTES AGRICULTURAL AND INDUSTRIAL CHEMICALS
AND DOMESTIC INSECTICIDES.

12. RPT DATE: 2/76

13. A. 28791/125 IMPORTER/DISTRIBUTOR OF AGRICULTURAL CHEMICALS

B. 28792/125 IMPORTER/DISTRIBUTOR OF HERBICIDAL PREPARATIONS

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C. 28793/125 IMPORTER/DISTRIBUTOR OF FUNGICIDES AND

FUMIGANTS.

D. 28794/125 IMPORTER/DISTRIBUTOR OF HOUSEHOLD INSECTICIDES
OF HOUSEHOLD INSECTICIDES AND REPELANTS.

14. CONTACT: MR. E. W. NICKSON TITLE: MANAGER

15. CABLE: ALFARAG

16. TELEX: N/A

17. TEL: 440594

18. FINANCIAL REFS: ADDIS BANKN P.O. BOX 5656, ADDIS ABABA.

19. TRADE REFS: SHELL CHEMICAL COMPANY, SHELL CENTER, LONDON,
S.E.I, ENGLAND 7NA.

20. FOREIGN FIRMS REPRESENTED: SHELL CHEMICAL COMPANY, SHELL
CENTER, LONDON S.E. 1, ENGLAND 7NA, AND ACCORDING TO LOCAL
MANAGER, 3 MAJOR US CHEMICAL COMPANIES WHICH HE DECLINED TO
IDENTIFY.

21. SHELL CHEMICAL COMPANY WAS ESTABLISHED IN ETHIOPIA IN 1972.
PRIOR TO THAT TIME, SHELL PERROLEUM COMPANY HERE IMPORTED AND
DISTRIBUTED AGRICULTURAL AND INDIST
IAL CHEMICALS. SEPARATE
COMPANY FOR CHEMICALS WAS SET UP AND SINCE THAT TIME SHELL HAS
GIVEN INCREASED ATTENTION TO CHEMICALS. THE FIRM HAS A GOOD
REPUTATION IN ETHIOPIA AND AS DIVISION OF SHELL, IS ON STRONG
FINANCIAL STANDING. THE COMPANY IMPORTS MAINLY CHEMICALS FROM
OTHER DIVISIONS OF SHELL CORP. BUT ALSO REPRESENTS OTHER
CHEMICAL FI
MS WHEN CERTAIN PRODUCTS ARE NOT AVAILABLE FROM
SHELL. SHELL CHEMICAL COMPANY (EAST AFRICA) IS RECOMMENDED
AS A SUITABLE TRADE CONTACT FOR US FIRMS.

22. PREPARED BY: SEDONNELLY AT: AMEMBASSY AEDIS ABABA.
HUMMEL

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